

CHAMBLISS

ATTORNEYS AT LAW

THREE CHAMBLISS ATTORNEYS NAMED *BTI CLIENT SERVICE ALL-STARS 2019*

CHATTANOOGA, Tenn. (April 3, 2019) — Chambliss, Bahner & Stophel, P.C is pleased to announce [William P. Aiken](#), [Justin L. Furrow](#), and [William H. Pickering](#) have been recognized as Client Service All-Stars for 2019 by BTI Consulting Group. The annual ranking honors outstanding lawyers nominated by corporate counsel of Fortune 1000 companies and other major businesses. Aiken, Furrow, and Pickering are among an exclusive group of 335 attorneys selected nationwide for delivering incomparable levels of client service excellence.



William P. Aiken



Justin L. Furrow



William H. Pickering

According to BTI, these All-Stars "demonstrate an unrelenting pursuit to find what best fulfills clients' needs. Legal decision makers say these attorneys have an unquenchable thirst to understand their clients better than all other attorneys. BTI Client Service All-Stars can simplify even the most complex of legal matters and are unwavering in their dedication to clients. In short, general counsel and legal decision makers say these 335 attorneys represent the epitome of client service."

Aiken is one of only two attorneys in the country named a Super All-Star and has been a four-year Client Service MVP. This year he received recognition from multiple influential general counsel and legal decision makers. BTI's 18th Annual Client Service All-Stars [report](#) shares a client testimonial: "He can explain complex matters simply without making you feel stupid or wasting time." Pickering has been a Client Service All Star for seven years now and has been a five-year Client Service MVP. This is the first year Furrow has been listed.

"Having honest client feedback is important to our firm and client-service strategy. We are honored for these three shareholders to be recognized by our clients for this level of service," said Mike St. Charles, managing shareholder of Chambliss. "Bill Aiken, Justin Furrow, and Bill Pickering are extremely skilled attorneys who put the client first. This recognition speaks to their dedication to exceeding client expectations, and we are not surprised that each of them is recognized for the exceptional advice and results they consistently provide to our clients."

Aiken was recognized for his work in mergers and acquisitions, and his practice focuses on corporate law, commercial contracts, and business transactions. His clients include several large manufacturers, health care

providers, and other significant businesses. Aiken has been listed in *Mid-South Super Lawyers* as well as *The Best Lawyers in America* since 1993. He has been honored by *Best Lawyers* three times as the Chattanooga Corporate Lawyer of the Year and twice as the Chattanooga Health Care Lawyer of the Year.

Furrow was recognized for his work in labor and employment law. He regularly advises and counsels clients in various industries including manufacturing, education, transportation, and health care on complex employment-related matters. Furrow has successfully defended and assisted clients in federal and state courts across the country and before numerous administrative agencies. Furrow was recognized as "Up and Coming" for Labor & Employment in *Chambers USA: America's Leading Business Lawyers* in 2018, and since 2014, he has been named a Mid-South Rising Star for Employment and Labor by *Super Lawyers*.

Pickering was recognized for his work in labor and employment law. He serves as labor and trial counsel for some of the Chattanooga area's largest companies and has successfully defended high stakes business and employment cases in multiple states. Pickering was named a recognized practitioner in *Chambers USA: America's Leading Business Lawyers* for Labor & Employment in 2018. He has consistently been listed in *The Best Lawyers in America* for labor and employment law and litigation and was named Chattanooga Labor and Employment Litigation Lawyer of the Year in 2015 and Chattanooga Employment Law-Management Lawyer of the Year in 2016. In recognition of his work as a litigator, Pickering has been elected to membership in the American Board of Trial Advocates.

Derived from in-depth, independent interviews with hundreds of corporate counsel and executives at Global 500 and Fortune 1000 organizations, the BTI Client Service All-Stars list is the only continuous, independently researched benchmark study of client expectations and needs in the legal industry. Attorneys are nominated exclusively by unprompted client submissions, and All-Star finalists are selected for their exceptional commitment to client service including their focus on client needs, innovation, understanding a client's business, exceptional legal skills, value, and outstanding results.

For more information, please visit www.BTIConsulting.com.

About Chambliss

Chambliss, Bahner & Stophel serves as counsel for regional, national, and international businesses, financial institutions, local governments, and nonprofit organizations. For more information about the firm, please visit www.chamblisslaw.com.

About BTI

BTI is the leading provider of strategic research to professional service firms. For the past 20 years, BTI has delivered compelling custom client surveys, strategic market research, benchmarking and best practice studies relating to client service and business development.

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